

# SPRINGFIELD'S LARGEST INDEPENDENT INSURANCE AGENCIES

Rank	Name Address Telephone • Fax Web site • E-mail Address	Full-time Agents Other Agents <sup>1</sup>	Local Support Staff	Types of Insurance Offered	Sample of Companies Represented	Other Services	Top Local Executive(s)	Year Estab in Spfd
1	<b>PJC Insurance</b> 1801 W Norton Road 65803 833-3800 • 833-0753 • www.pjcinsurance.com	36 None	12	Business, auto, homeowners, long-haul trucking, health, life	Independent agency representing numerous insurance companies	Risk management, in-house claims department	Raylene Appleby	1968
2	<b>Nixon &amp; Lindstrom Insurance</b> 1444 E Sunshine St 65804 • 881-6623 881-8269 • www.nixonandlindstrom.com info@nixonins.com	30 None	3	Business, personal, group health, life, bonds	Independent agency representing numerous insurance companies	Employee benefits, disaster planning	Luke Nixon, Roger Lindstrom	1955
3	<b>Barker-Phillips-Jackson Inc</b> 1500 E Sunshine St 65804 887-3550 • 887-3252 www.bpj.com • ins@bpj.com	26 None	3	Property, casualty, 401(k), life, group health, security bonding, long-term care	Independent agency representing numerous insurance companies	Financial services, risk management, designed executive benefits	Tom Montileone	1868
4	<b>Arthur J Gallagher &amp; Co</b> 1650 E Battlefield St 65804 887-0333 • 887-6140 • www.ajg.com	22 None	11	Property & casualty, employee benefits, group medical, dental, long-term care	AIG, Cincinnati, St Paul Travelers, Auto-Owners, Chubb, Allied, Blue Cross Blue Shield, Cigna	Risk management consulting, loss control, claim administration	Jerry Sparks, Joe Martin	1958
4	<b>Ollis &amp; Co</b> 2274 E Sunshine St 65804 881-8333 • 823-7444 www.ollisco.com • ollisco@ollisco.com	22 None	5	Commercial property & casualty, personal, employee benefits, Medicare supplements, long-term care	Cincinnati, Amerisure, St Paul Travelers, Blue Cross Blue Shield, Metlife, Encompas, CoxHealth, Premier	Online communications, claims reporting, legislative compliance programs	Richard Ollis	1885
6	<b>Connell Insurance Inc</b> 1691 S Business 65, Hollister 65672 <sup>2</sup> 334-2000 • 334-4906 www.connellinsurance.com connell@connellinsurance.com	20 None	5	Full-service	United Fire & Casualty, Allied Group, Missouri Employers Mutual, Acuity, Blue Cross Blue Shield	Certified workers' compensation advisers, estate planning, human resource assistance	Tim Connell, Chad Connell	1970
7	<b>Benefits Unlimited Inc</b> 3032 S Fremont Ave, Ste B 65804 881-8664 • 881-8714 dcoffman@benefitsunlimitedinc.com	18 26	12	Employee benefits, life, health	Blue Cross Blue Shield, American Community, Assurant, Principal, Guardian	Associated Industries of Missouri, Missouri Association of Realtors	Darren R Coffman	1994
8	<b>Employee Benefit Design LLC</b> 1125 E Lakewood St 65810 889-6345 • 882-0018 www.ebdllc.com • cpotts@ebdllc.com	17 9	14	Employee benefits, group medical, life, dental, disability, retirement, voluntary benefits, executive benefits	CoxHealth, Guardian, Hartford, Blue Cross Blue Shield, Principal, Starmark	Section 125 Plans, COBRA/HIPAA, employee benefits software & technology, HR consulting	Daniel Ruggeri Daniel Burns, Ken Stephens, Chance Potts	1997
9	<b>Great Southern Insurance</b> 430 South Ave 65806 895-4600 • 895-4602 www.greatsoutherninsurance.com berobi@greatsouthernbank.com	16 2	1	Business, home, auto, life, bonds	Independent agency representing national and regional companies	None	Byron Robison	1952
10	<b>The Resource Center Inc</b> 2200 E Sunshine St, Ste 328 65804 882-1800 • 823-8911 www.resourcecenterinc.com bporter@resourcecenterinc.com	12 2	4	Life, long-term care, Medicare & Medicaid consulting, property & casualty, commercial, annuities, identity theft	Safeco, American Equity, Humana, Allianz, Blue Cross Blue Shield, American General, Americo, ING	Claim filing assistance, prepaid legal services, insurance review services	Neil Bruce Porter	2001
11	<b>Croley Insurance &amp; Financial Inc</b> 3705 E Battlefield Road 65809 881-3520 • 881-4556 www.croleyinsurance.com	10 2	8	Full-service	Ohio Casualty, St Paul Travelers, Blue Cross Blue Shield, Premier, CoxHealth, United Principal, Zurich, Progressive	Consulting, flex spending, financial planning	Tom Croley, Andrea Croley	1949
12	<b>Northwestern Mutual Financial Network The Yaktine Financial Group</b> 3506 S Culpepper Circle, Ste A 65804 877-8600 • 877-0062	9 13	3	Life, health, disability, disability income, executive benefits, long-term care	Northwestern Mutual Life	Risk management, investments, employee benefits plan, estate & trust services	David Yaktine	1928
13	<b>The Morris Financial Group Inc</b> 1557 E Primrose St 65804 883-1551 • 883-0820	8 30	2	Life, annuities, health, disability, dental	Kansas City Life, CoxHealth, John Hancock, Unum Provident	Investment services	Mike Morris	1907
13	<b>Breckenridge Insurors Inc</b> 1334 S Glenstone Ave 65804 882-2600 • 890-7289 breckenridgeins@sbcglobal.net	8 1	2	Personal & commercial, bonds	The Hartford, AIG, EMC, Hawkeye, Farmers Alliance, Guideone, Ohio Casualty, Columbia Mutual, Kemper	None	Dennis Breckenridge	1990
15	<b>Insurors of the Ozarks</b> 2104 E Sunshine St 65804 881-0430 • greg1young@sbcglobal.net	5 2	0	Auto, home, life, business, bonds	Auto-owners, Columbia, Safeco, Cornerstone National, Grinnell, Continental Western, Zurich	None	Greg L Young	1933
15	<b>Empire Insurance Agency</b> 1436 S Glenstone Ave 65804 841-4476 • 886-3711 • www.empirebank.com empireinsurance@empirebank.com	5 0	6	Full-service	WND	None	Nina M Cogdill	1997
15	<b>Fortner Insurance Services</b> 1519 E Sunshine St 65804 882-5560 • www.fortner-insurance.com	5 0	6	Auto, home, business, church, life, health	Auto-owners, Cameron Mutual, Grinnell Mutual, Brotherhood Mutual, Haulers	None	Terry Fortner	1985

Ranked by total number of local, full-time, licensed agents employed by that office. Does not include brokerage firms or marketing groups. The Springfield Business Journal relies on individual businesses to be truthful and accurate in their representation of the information listed. 1. Additional licensed agents who sell products for that office. 2. Mailing address: PO Box 1846, Branson 65615. An insurance agency is licensed according to state criteria. This list does not rate office volume or number of policyholders; many agencies consider this proprietary information. Also missing are captive insurance agencies, which typically operate separate offices representing a single company. Compiled from data provided by company representatives. Some agencies deserving mention may have been omitted due to deadline restrictions, space or lack of information.  
Next week: **Springfield Area's Largest Employment Firms** and **Springfield Area's Largest Higher Learning Institutions**  
Researched by: **Joyce Embree**