

SPRINGFIELD BUSINESS JOURNAL

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SERVING SOUTHWEST MISSOURI

AREA'S LARGEST INDEPENDENT INSURANCE AGENCIES

Name Address Telephone • Fax Web Site	Full-Time Agents	Local Support Staff	Type of Insurance Offered	Sample of Contracts Represented	Other Services	Top Local Executive(s)	Year Established Locally
PJC Insurance 1801 W Norton Road, Springfield 65803 (417) 833-3800 • (417) 833-0753 www.pjcinsurance.com	35	9	Business, auto, homeowners, long-haul trucking, health, life	WND	Risk management	Raylene Appleby	1967
Nixon & Lindstrom Insurance 901 E Battlefield Road, Springfield 65807 (417) 881-6623 • (417) 881-8269 www.nixonandlindstrom.com	34	3	Business, personal, group health, bonds	Allied, America First, Safeco, Travelers, Assurant, Aflac, Chubb Group, Missouri Employers Mutual, Crum & Forster, AIG, Guardian Acuity, Starmark	Disaster planning	Luke Nixon, Roger Lindstrom	1955
Benefits Unlimited Inc 3032 S Fremont Ave, Ste B, Springfield 65804 (417) 881-8664 • (417) 881-8714 www.benefitsunlimitedinc.com	24	9	Employee benefits, life, health, Medicare supplement, long-term care, annuities, investments	Blue Cross Blue Shield, American Community, Coventry Health Plans, CoxHealth, St John's Premier, United Healthcare, Allied, Principal, Guardian, Starmark	Association plans, consulting, wellness programs	Darren R Coffman, Melanie G Coffman	1994
Connell Insurance Inc 1691 S Business 65, Hollister 65672 (417) 334-2000 • (417) 334-4906 www.connellinsurance.com	24	5	Business, commercial, bonding, personal, life, group health	United Fire & Casualty, Allied Group, Blue Cross Blue Shield, Hawkeye Security, CoxHealth	Workers' compensation advisers, human resources, risk & business management consulting	Tim Connell, Chad Connell	1970
Ollis & Co 2274 E Sunshine St, Springfield 65804 (417) 881-8333 • (417) 823-7444 www.ollisco.com	24	5	Business & personal risk, employee benefits	Cincinnati, Amerisure, Travelers, Missouri Employers Mutal, Blue Cross Blue Shield, CoxHealth, Mercy Health Plans, United Healthcare, Metlife, Encompass	Disaster recovery, building valuation, contract reviews, wellness programs, regulatory compliance	Richard Ollis	1885
The Resource Center Inc 2200 E Sunshine St, Ste 328, Springfield 65804 (417) 882-1800 • (417) 823-8911 www.resourcecenterinc.com	20	4	Life, auto, annuities, health, disability, long-term care, boat, motorcycle, umbrella, builder's risk, flood, commercial	Safeco, The Hartford, AIG, American Equity, Anthem Blue Cross Blue Shield, Colonial Life, Travelers	Tax & estate planning, claims filing assistance, identity theft	Bruce Porter	2001
Great Southern Insurance 430 South Ave, Springfield 65806 (417) 895-4600 • (417) 895-4602 www.greatsoutherninsurance.com	17	2	Commercial, personal, life, health, bonds	Auto-Owners, Travelers, Hartford, Allied, America First, Cameron, MEM	None	Gene Summers, Byron Robison & Wes Summers	1952
Employee Benefit Design LLC 1125 E Lakewood St, Springfield 65810 (417) 889-6345 • (417) 882-0018 www.ebdllc.com	15	14	Employee benefits, health, dental, life, disability, critical illness, long-term care, Medicare	CoxHealth, Hartford, One America, Anthem Blue Cross Blue Shield, Mercy Health Plans, United Healthcare	Wellness & flex plans, human resource administration, employee communication tools	Daniel C Burns	1997
Akers & Arney 201 Buccaneer Blvd, Branson 65616 (417) 334-5115 • (417) 334-7413 www.akersandarney.com	14	4	Business, home, life, health, auto, benefits	Travelers, Columbia, Auto-Owners, Cincinnati, State Auto, Allstate, Safeco, One Beacon	Workers' compensation analysis, risk reduction programs, human resources, payroll	John Akers, Tim Huddleston, David Arney & Ed Akers	1952
SMI Group 1650 E Battlefield Road, Springfield 65804 (417) 841-3210 • (417) 887-6140 www.smi-bxsi.com	13	10	Commercial property & casualty, personal, life, group benefits	Allied, Auto-Owners, Accident Fund, Cincinnati, Chubb Group, Hartford, Wausau, Missouri Employers Mutual	Risk management	Chris Stack	1958
Croley Insurance & Financial Inc 3705 E Battlefield Road, Springfield 65809 (417) 881-3520 • (417) 881-4556 www.croleyinsurance.com	12	11	Property casualty, auto, health, life, dental, Medicare, business employers benefits, wellness	Anthem Blue Cross Blue Shield, Cox, St John's Premier, United, AmericaFirst, Zerich, Progressive	Financial consulting, wellness programs, medicare compliance consulting, COBRA/HIPAA	Tom Croley, Andrea Croley	1949
Fortner Insurance Services 1519 E Sunshine St, Springfield 65804 (417) 882-5560 • (417) 882-5561 www.fortner-insurance.com	12	1	Auto, home, business, church, life, health	Auto-Owners, Cameron Mutual, Grinnell Mutual, Brotherhood Mutual, Haulers, Travelers	None	Terry Fortner	1985
Arthur J Gallagher & Co - Gallagher Benefit Services 1650 E Battlefield Road, Ste 210, Springfield 65804 (417) 887-0333 • (417) 881-8719 www.ajg.com	11	13	Employee benefits, medical, life, accidental death & dismemberment, disability, dental, vision, voluntary benefits	Anthem Blue Cross Blue Shield, CoxHealth, Cigna, Starmark, Assurant, Guardian, Principal, United Healthcare, Humana	Consulting, retirement plan services, wellness, disease management, executive benefits	Rachel Meyers, Joe Martin	1998
The Morris Financial Group Inc 1557 E Primrose St, Springfield 65804 (417) 883-1551 • (417) 883-0820	10	2	Life, health, disability, long-term care	WND	None	Mike Morris	1990
Jenkins & Associates 333 Park Central East, Ste 417, Springfield 65806 (417) 886-8986 • (417) 886-1218 www.jenkinsandassociates.com	8	10	Health, life, dental, short & long-term disability, property & casualty, health reimbursement, financial security assurance	American Fidelity, Anthem Blue Cross Blue Shield, Assurant, Hartford, Mercy Health, Principal, Travelers, American First	COBRA/HIPAA, human resource solutions	Douglas E Jenkins, Alicia Cary	1997
Davidson Insurance Group 1949 E Sunshine St, Ste 2-110, Springfield 65804 (417) 883-3531 • (417) 883-2211	5	2	Commercial, group health, life, disability, employee benefit, personal	WND	Risk management	Richard Davidson	1969
Rich & Cartmill Inc 4945 N Towne Centre Drive, Ozark 65721 (417) 581-4003 • (417) 581-4045 www.rcins.com	5	5	Home, auto, life, commercial	Columbia, Continental Western, Travelers, Auto-Owners	None	Carrel Sanders	1998

Ranked by total number of full-time local, licensed agents employed by that office. An insurance agency is licensed according to state criteria. This list does not rate office volume or number of policyholders; many agencies consider this proprietary information. Also not included here are captive insurance agencies, which typically operate separate offices representing a single company. **WND** = Would not disclose. Springfield Business Journal relies on the individual businesses to be truthful and accurate in their representation of information listed. Insurance companies that did not respond to requests for information were not considered for publication. SBJ surveyed 119 companies. For the complete list of the 27 companies that responded, visit www.sbj.net and click "Lists". Next week: **Area's Largest Remodelers**

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Researched by Joyce Embree